The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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CPC Salary Survey

REGIONAL Interim Report No. 1, February 1987

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of South Florida
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 164 placement offices at the 143 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1986, and August 31, 1987. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 2 through February 6) and cumulatively (September 1 through February 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/2/87 THROUGH 2/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 2/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	57	903	$1797	$1824	$2042	$1833	$1400	157	1970	$1782	$1801	$2000	$1792	$1550
Business Administration & Management	10	112	1743	1708	*	*	*	77	476	1684	1676	2208	1667	1250
Management Information Systems	+	41	+	1910				20	143	1842	1891	2219	1833	1375
Marketing & Distribution	10	146	1956	1663	*	*	*	34	451	1747	1650	2117	1733	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	2	25	1604	1782	*	*	*	16	90	1621	1676	*	*	*
Humanities	5	22	1440	1624	*	*	*	32	165	1406	1445	1750	1375	1025
Social Sciences	3	15	1467	1762	*	*	*	18	118	1412	1528	*	*	*
ENGINEERING														
Aerospace & Aeronautical	2	20	2025	2254	*	*	*	4	80	2163	2304	*	*	*
Chemical	3	101	2528	2519	*	*	*	9	207	2407	2483	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	46	1896	1967	*	*	*	21	194	2050	1999	2375	2000	1767
Electrical (incl. Computer Engrg.)	38	340	2335	2371	2500	2408	1931	103	1026	2358	2367	2541	2400	2167
Geological	+	1	+	2500				1	5	1700	2106	*	*	*
Industrial	9	68	2268	2307	*	*	*	29	178	2333	2279	2500	2458	1950
Mechanical	27	182	2284	2401	2750	2325	2000	58	584	2310	2355	2500	2323	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	12	+	2402				1	31	2500	2441	*	*	*
Mining & Mineral	+	3	+	2333				+	4	+	2327			
Nuclear (incl. Engrg. Physics)	1	4	2363	2391	*	*	*	1	10	2363	2415	*	*	*
Petroleum	+	7	+	2758				+	20	+	2652			
Engineering Technology	+	26	+	2204				1	62	600	2153	*	*	*
SCIENCES														
Agricultural Sciences	3	13	1652	1564	*	*	*	9	62	1578	1643	*	*	*
Allied Health Professions	+	4	+	2140				6	19	2793	2102	*	*	*
Biological Sciences	1	2	1334	1751	*	*	*	2	20	1409	1488	*	*	*
Chemistry	+	1	+	2170				+	5	+	1920			
Computer Science	13	127	2124	2160	*	*	*	43	437	2058	2151	2450	2117	1583
Mathematics	+	26	+	2222				4	66	1779	2117	*	*	*
Other Physical & Earth Sciences	1	1	957	957	*	*	*	2	10	1479	1613	*	*	*
Totals	192	2248						648	6433					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

(Data Combined For Men and Women)

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/2/87 THROUGH 2/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 2/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
MGMT.-RELATED OCCUPATION														
Accountants & Auditors	55	885	$1794	$1822	$2042	$1833	$1400	157	1937	$1781	$1801	$2000	$1792	$1550
Banking Occupations	*	11	*	1870				8	39	1542	1653	*	*	*
Business Administration	4	32	1580	1609	*	*	*	13	118	1463	1572	*	*	*
Consultants	1	64	2083	2017	*	*	*	11	123	1639	1953	*	*	*
Financial Analysts	8	18	1912	1932	*	*	*	11	61	1918	1845	*	*	*
Human Resources	*	9	*	1700				6	49	1331	1530	*	*	*
Management Trainee	3	119	1443	1599	*	*	*	65	478	1654	1588	2175	1667	1283
COMPUTER & MATHEMATICAL														
Computer Programmers	3	61	1818	2083	*	*	*	27	216	1903	2039	2350	1917	1316
Computer Scientists (incl Systems Analysts)	9	103	2197	2232	*	*	*	30	322	2120	2212	2425	2121	1833
Mathematicians/Statisticians	*	14	*	2185				4	26	1779	2140	*	*	*
MARKETING & SALES														
Advertising/Marketing	3	38	1639	1744	*	*	*	21	155	1659	1702	2414	1500	1250
Retail/Wholesale Sales	4	39	1599	1715	*	*	*	28	176	1647	1667	2000	1667	1250
Technical Sales	3	31	2272	1916	*	*	*	9	101	2222	1890	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	3	4	1436	1306	*	*	*	7	46	1270	1360	*	*	*
Engineers (Engrg. Degree Required)	85	762	2278	2368	2541	2350	1917	213	2312	2322	2337	2540	2370	1950
Farm & Natural Resources Management	3	8	1652	1725	*	*	*	4	38	1814	1647	*	*	*
Health-Related Occupations	1	4	1334	2161	*	*	*	8	26	2326	1970	*	*	*
Insurance & Real Estate Occupations	*	21	*	1705				12	90	1493	1609	*	*	*
Production Occupations	1	10	1308	1838	*	*	*	2	55	1154	1766	*	*	*
Researchers—Nonscientific	*	*	*	*	*	*	*	*	*	*	*			
Researchers—Scientific	*	*	*	*				*	*	*	*			
Social Workers & Recreational Workers	1	6	1000	1431	*	*	*	4	32	1281	1347	*	*	*
Transportation & Distribution Occupations	5	9	2113	2018	*	*	*	8	33	2008	1906	*	*	*
Totals	192	2248						648	6433					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
* No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/2/87 THROUGH 2/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 2/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	9	64	$2014	$2140	*	*	*	31	164	$2001	$2130	$2167	$2042	$1833
MBA (Nontechnical Undergraduate)	7	40	2621	2447	*	*	*	20	140	2283	2235	2677	2313	1750
MBA (Technical Undergraduate)	3	7	2892	2644	*	*	*	6	18	2606	2453	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	2	8	2429	2352	*	*	*	3	14	2436	2342	*	*	*
Administration (incl. Public, Hospital, etc.)	+	7	+	1970				1	9	2090	2009	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	2	+	2724				1	6	2333	2377	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1675				+	20	+	1977			
Social Sciences	+	4	+	1604				2	35	1946	1775	*	*	*
ENGINEERING														
Chemical	+	11	+	2838				+	26	+	2766			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	7	+	2292				+	28	+	2385			
Electrical (incl. Computer Engrg.)	+	24	+	2871				4	72	2770	2880	*	*	*
Industrial	+	10	+	2580				+	17	+	2592			
Mechanical	+	20	+	2829				2	56	2747	2818	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	12	+	2681				+	14	+	2661			
Nuclear (incl. Engrg. Physics)	+	1	+	3917				3	4	2748	3040	*	*	*
SCIENCES														
Chemistry	+	1	+	2166				+	5	+	2333			
Computer Science	3	17	2477	2558	*	*	*	3	37	2477	2692	*	*	*
Geology & Related Geological Sciences	+	2	+	2525				+	3	+	2628			
Mathematics	+	1	+	2860				3	9	2361	2310	*	*	*
Totals	24	242						79	677					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

MASTER'S DEGREE CANDIDATES

GRADUATE PROGRAM	INTERIM PERIOD 1/2/87 THROUGH 2/6/87							CUMULATIVE PERIOD 9/1/86 THROUGH 2/6/87						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	3	6	$2714	$2674	*	*	*	4	28	$2661	$2533	*	*	*
MBA - Tech Undergraduate	1	2	2393	2035	*	*	*	2	14	3197	2911	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	1	10	2743	2643	*	*	*	3	26	1886	2505	*	*	*
MBA - Tech Undergraduate	+	+	+	+				+	1	+	2083			
Over 4 years														
MBA - Nontech Undergraduate	1	12	2833	2540	*	*	*	1	26	2833	2650	*	*	*
MBA - Tech Undergraduate	+	3	+	3733				+	6	+	3447			
Totals	6	33						10	101					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	28	+	$3539				+	35	+	$3555			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	+	+	+			
Electrical (incl. Computer Engrg.)	+	10	+	3949				+	23	+	3893			
Mechanical	2	14	$3167	3213	*	*	*	2	19	$3167	3309	*	*	*
SCIENCES														
Chemistry	1	19	3170	3090	*	*	*	3	36	2846	3091	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	3765				+	1	+	3765			
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	1	+	3167				+	5	+	3408			
Physics	1	7	3083	3611	*	*	*	1	12	3083	3536	*	*	*
Totals	4	80						6	131					

[1] Years of previous full-time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1795 2000 1562	51	1683	2					
BUSINESS ADMINISTRATION &			1681	3	1395	2			
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION					1565	2			
ECONOMICS			1540	1	1667	1			
HUMANITIES					1383	2			
SOCIAL SCIENCES					1700	2			

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL							2025	2				
CHEMICAL							2450	1				
ELECTRICAL(INCL COMP ENG)					2500	1	2180	3				
CIVIL											1929	4
GEOLOGICAL												
INDUSTRIAL					2000	1			2750	1		

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MECHANICAL				2318 5	2341 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMPUTER SCIENCE	/ / /	/ / /	/ 2375 1 / / /	/ 2300 1 / / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	2333	1										
BUSINESS ADMINISTRATION &							1835	1			1308	1
MANAGEMENT INFO SYSTEMS												
MARKETING & DISTRIBUTION	2079	2					2000	3				
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES												

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2600	1							2535	1		
ELECTRICAL(INCL COMP ENG)			2500	1	2404	18			2541	2		
CIVIL									1987	2		
GEOLOGICAL												
INDUSTRIAL	2500	1	2200	1	2458	1						

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
MECHANICAL	2750	1	2600	1	2471	7			2000	1		
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY												

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AGRICULTURAL	1990	1					1300	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY												
COMPUTER SCIENCE	2400	1	2125	1	2415	2						
MATHEMATICS												
OTHER PHYSICAL & EARTH												

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1896 2		1400 1	
BUSINESS ADMINISTRATION &			2153 3			
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			2091 3			
ECONOMICS						
HUMANITIES		1083 1			1675 2	
SOCIAL SCIENCES					1000 1	

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL												
ELECTRICAL(INCL COMP ENG)					2420	8	1892	5				
CIVIL									1583	1		
GEOLOGICAL												
INDUSTRIAL					2125	4						

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2333	1			2156	8	1745	2				
METALLURGICAL												
MINING & MINERAL												
NUCLEAR					2363	1						
PETROLEUM												
ENGINEERING TECHNOLOGY												

FEBRUARY 1987 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/05/87 THROUGH 02/06/87

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL							1667	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL									1334	1		
CHEMISTRY												
COMPUTER SCIENCE	1875	1	2083	1	2221	2	1965	2	1250	1		
MATHEMATICS												
OTHER PHYSICAL & EARTH							957	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/87 THROUGH 02/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA--NON-TECH	2629	4			2333	1			2667	1		
MBA--TECH	2250	1	2677	1	3750	1						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/87 THROUGH 02/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM,FAB METAL
MBA--NON-TECH	/	/	/	/ 2833 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/87 THROUGH 02/06/87

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1987 SCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /